**Comparison of Income and Profit between Traditional Brokerage/Team and**

**eXp Brokerage/Global Investor Agent (GIA) Team**

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| **Model** | **GIA Team** | **Traditional** |
| Office cap | 0 | $18,000.00 |
| Company Cap | $16,000.00 | $3,000.00 |
| Total cap | $16,000.00 | $21,000.00 |
| Commission Split agent | 80% | 64% |
| Commission Split office | 20% | 30% |
| Commission Split company | 0% | 6% |
| Aggregate Split | 80/20 | 64/36 |
| Team Split Agent | 75 | 50% |
| Team Split Leader | 25 | 50% |
|  |  |  |
| **Example 1: One Txn** | $10,000.00 | $10,000.00 |
| Company income | $2,000.00\* | $3,600.00 |
| Team income | $2,000.00 | $3,200.00 |
| **Agent Income** | **$6,000.00** | **$3,200.00** |
|  |  |  |
| **Example 2: One Year GCI** | $100,000.00 | $100,000.00 |
| Company Income | $16,000.00\* | $21,000.00 |
| Team Income | $20,000.00\*\* | $39,500.00 |
| **Agent Income** | **$60,000.00** | **$39,500.00** |

\*Note: at eXp the commission is 1st split between Agent and Team 75/25 then eXp takes the company 20% separately from each side.

\*\*Note: GIA Team Split applies until agent reaches 80K GCI. Therefore, in the example the team split stopped at 20K which is 25% of 80K.