**GLOBAL INVESTOR AGENT**

**PROFESSIONAL DEVELOPMENT & TEAM PROGRESSION - SUMMARY**

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| **Benefit** | **Member** | **Elite** | **Enterprise** | **EMPIRE\*** |
| **1.Teaching** | -IA Home Study Course  -IA Network access  -IA Website tools | -Choose next 2 Home Study courses  -IA Network access  -IA Website tools | -Choose 2 more Study courses  -IA Network access  -IA Website tools | -Commercial Reach Study course  -IA Network access  -IA Website tools |
| **2.Training** | -IA Marketing Path,  Level 1 | -IA Marketing Path, Level 2 | -IA Marketing Path,  Level 3 | -IA Marketing Path,  Level 4\* |
| **3.Coaching** | Basic coaching mandatory and provided | -Basic coaching provided. Advanced Coaching available | - Basic coaching provided. Mastery Coaching available | - Basic coaching provided. Executive Coaching available |
| **4.Production** | -1-12 ends/year | -13-52 ends/year  -Begin to build team  -First property purchase  -You advise new partners you bring in | -53-100 ends/year  - Build production Team  --Grow your property portfolio  -You advise and begin coaching new partners you bring in | -101+ ends/year  - Build an additional business  --Able to thrive off own property portfolio  -You coach new partners you bring in |
| **5.Agent/Team Split per year** | 75%agent/25% team until $80K GCI | Flat fee = 5K | Flat fee = 5K | Flat fee = 5K |
| **6. Share in Profit of Team** |  | Add another agent to the team and share up to $5K in Team Profit from the new agent | Add another agent to the team and share up to $5K in Team Profit from the new agent | Add another agent to the team and share up to $5K in Team Profit from the new agent |

\***There is another level. It is** **Level 5 – Owner level**. Financial Freedom. You don’t work. You dream. You live your dream. You are a Visionary. You Have 2 or more additional businesses such as Title, PM, Lending, Insurance. You can Franchise. Build your own REIT or Closed End Mutual Fund. We invest together. We are business partners, Spiritual Partners and friends for Eternity!